# Boy Scouts of America Grand Teton Council



(Photo courtesy of The Church of Jesus Christ of Latter-Day Saints)

# Stakes and Wards Job Descriptions, Resource and Helps for Your

## **Friends of Scouting Campaign!**



### All training materials are on line at

tetonscouts.org



### Updating and organizing household information utilizing Friends of Scouting BSA donation cards.

Use the following steps as a checklist to update the information on your ward's donation cards:

- Under the direction of the Bishop, and utilizing the ward MLS system the ward clerk prints two mailing labels for every household in the ward including non-member households that do not have a preprinted card in the this materials packet obtained from the Council.. These labels will be used to mail or hand deliver the Friends of Scouting personal invitation letter along with the President Monson information brochure (see sample in packet) from the bishop asking for a contribution to the campaign. (One letter and brochure for LDS households another for other than LDS households as appropriate)
- [] The second label will be used to compare and clean up the pre-printed Friends of Scouting cards produced by the BSA Council. If the household information on the pre-printed card is incorrect the ward Friends of Scouting chairman is to cross the incorrect information out and hand correct the card with the updated information. If the person on the card has moved or deceased please indicate on the back of the card and return the card to the BSA Council so the record can be updated.
- [] The second label is to be attached to a blank Friends of Scouting card provided by the BSA Council. When complete every household in the ward boundaries will have an updated Friends of Scouting card produced by the BSA Council or by the labels printed and attached to a blank card from the MLS and other than LDS household lists. These labels should include the ward, Name, address and phone number of every household.

The phone number is used so we can detect duplicates. All information is strictly confidential. (See example card included in this packet)

- [] Check twice to make sure every household is represented with a card.
  - All Friends of Scouting contributions stay local in our Council and support the 22,000 LDS registered youth and 13,000 LDS adult leaders. These contributions do not support the National BSA Organization.

### **Prospect evaluation and campaign preparations**

- [] Use the following steps as a checklist to evaluate each household in your ward by card.
  - 4 weeks before One Saturday Provided poster displayed in lobby and on bulletin boards.
  - 3 weeks before One Saturday Church bulletin Friends of Scouting promotion.
  - 2 weeks before One Saturday Pulpit FOS Announcement and Church bulletin FOS Promotion.
  - **2 weeks before One Saturday** Letters and brochures to every households, mailed, or hand delivered telling the story of Scouting and letting them know the day and time workers will be coming by to receive their donations/Pulpit FOS Announcement/Church bulletin FOS Promotion.
- [] Under the direction of the Bishop a committee of 3-4 knowledgeable people will evaluate the giving ability of each household by card in the ward.
- [] Review the giving history of each person. The history is located on the right hand side of the prospect file or it is indicated on the card. The first number after the campaign year is the amount pledged and the second number is the amount actually paid. Use your labels to produce a card for households with no previous contribution history.
- [] Assign to each person (card) an amount that should be asked for when the person is approached to give to the Friends of Scouting campaign this year. Remember that it costs \$125.00 per year to provide Scouting to each youth involved in the program. Ask yourselves? Could this family give enough to support one boy this year?
- [] Add up the total amount that you have assigned to each person. Your total should exceed your target amount by 50-75%. This way you will be sure to reach the target goal or fair share that you have been given. Regardless of the amount collected continue to give every household a meaningful opportunity to give.
- [] Recruit your enrollers. These are people who will be going out to every household to make the approach. Each person should be assigned no more than five people to contact. It helps if they have a relationship or friendship with the people that they are going to ask.

- [] Separate out your major givers, those who have the ability to give \$100 or more. Assign one or two individuals who are capable of asking for that level of donation.
- [] Review your list again. Every prospect should now be assigned an amount that they can pay, they should be assigned an enroller who will ask them for their gift, and finally you should have an amount that exceeds your goal by 50-75%.
- [] Prepare to train your enrollers and make sure that your kick-off date is set and everyone is notified of the dates.
- [] Follow the guidelines that you will receive from your zone F.O.S. leadership on conducting your campaign.

# Saturday to Saturday – One Week Campaign

## **Stake Friends of Scouting Chairman**

## <u>"The Vision"</u>

The intent and proven results of the "One Day – One Week Campaign" is to make the fundraising process for Friends of Scouting simple and effective. When the schedule and format are implemented, the Stakes and Wards will raise their Friends of Scouting target amounts. Every household in the Ward and Stake boundaries needs to be contacted and given a meaningful opportunity to contribute.

This plan does work!

Here is the plan:

- 1. <u>The Stake decides on what Saturday and week the campaign will be done</u>. We recommend the <u>kick-off day be during "Scout Week" in the month of February</u>.
  - a. Date should be included in the Stake calendar.
  - b. As much as possible, this date should be clear of any other scheduled stake/ward activities.
- 2. <u>Ward leadership is trained by the Stake with the full support and help of the district and Grand</u> <u>Teton Council by January 30. (Job descriptions included in this packet)</u>
  - a. A ward training and kick-off is scheduled for the first week of February.
  - b. Training is clearly defined and follow-up methods are explained.
- 3. <u>All wards follow the same plan and schedule.</u>
  - a. The President Monson brochure along with a letter explaining Friends of Scouting signed by the Bishop is sent or hand-delivered to each household **2 weeks prior to the kick off date,** allowing time for families to plan. The letter should explain when a worker will be by to accept the contribution.
  - b. Two Sundays prior to the scheduled campaign, the Bishop gives support during church meetings to the values and benefits of Scouting and encourages members of the ward to support the Friends of Scouting drive on the designated date.

- c. Success of the "Saturday to Saturday One Week Campaign" is directly related to the ratio of workers to homes and the minimum 2 week heads up for families to plan. The I-C-5, (I see five families), plan works the best.
- d. <u>Visit every home</u>. If you do not have enough cards, use the blank cards in your packet and or call the Council office at 208 522-5155 we will get you what you need. If you update and turn-in your Unit Prospect List each year, normally by August or the first of September, the number of blank and bad information cards will be minimal.
- e. <u>New this year printed on the back of the card are check off boxes to help with</u> recognition and to update card contributor information please check the boxes before you turn your cards into the Council we will update the information in our system.
- f. Gifts of \$125 or more should be asked for by someone who is also giving at this level.
- g. Encourage all donors to increase their level of giving over what they gave the previous year.
- h. All collected donations should be turned into the Scout Office or designated district representative within 24 hours of being collected. Donors expect their donations to be deposited quickly and the Grand Teton Council wants to thank donors in a timely manner.
- i. Thank everyone for their support. See agenda below.

### Stake or Ward Saturday to Saturday – One Week Campaign Stake FOS Chairman/ Stake President

### Kick-off/Training Meeting agenda

#### This meeting should be held on a Saturday morning

- Pre-opening "A Century of Honor" DVD
- 5 min. Welcome: Stake Friends of Scouting Chairman Invocation: By invitation
- 15 min. Remarks: Stake President
- 10 min. Hand out worker job descriptions and individual pledge cards to each worker. Train group on how to fill out the pledge card, make sure you explain the check boxes on the back of each card. Legibility is important. Checks can be made out to B.S.A. or Grand Teton Council. If someone wants to pay with a credit card, have them fill out the credit card information (including the expiration date) and be sure they include their signature on the donation card. Pledges of any amount are welcome, but larger pledges (\$20 or more) can be billed semi-annually, quarterly, or monthly. (Monthly billings should not be less than \$10 a month). Also on our web site (tetonscouts.org) there is a place to make Friends of Scouting contributions on line.

Answer any other questions or concerns.

Have each worker then fill out his or her own pledge card.

Give a sample door approach. Have workers pair off and give their sample door approach to each other. This should be fun and relieve some worker anxiety. If workers want to pair up when they go out, that is fine.

Thank everyone for attending and continue the meeting in the gym.

- 10 min. In the gym, each Ward Friends of Scouting Chairman should be at a table, organized with maps, assignments, and prepackaged routes. The ward chairman hands out the routes (with the matching cards), collection envelopes, and information cards for his ward. The IC5 method works well; you should have enough workers so each worker has no more than 5 households to contact. Instructions are given for the workers to return that same day by a set time after working their routes.
- 3 hr. Workers are instructed to make their first attempt to contact each household when they leave the meeting. If by chance the family doesn't have the President Monson information brochure, or the other then LDS brochure as appropriate, already ask them to leave one with the family. The Goal, is to give every home within the ward boundaries a meaningful opportunity to contribute in support of the 22,000 LDS youth and 13,000 LDS adult leaders in The Grand Teton Council.

## Remember all Friends of Scouting contributions stay local in our Council. They do not support the National BSA Organization.

After the initial contact of each home workers return to the gym with the contribution card and donations on or before a set time (up to 3 hours, depending on the distances necessary to travel as well as the number of contacts).

<u>Filled out cards (and donations) for every home contacted should be turned in</u> <u>immediately to the Ward Friends of Scouting chairman to be audited and prepared</u> <u>to be turned into the Council.</u>

Prompt return is essential in order to get proper recognition to donors and to get the checks and credit card payments deposited. Workers should retain the Friends of scouting card(s) for any households with whom they have not yet made a meaningful contact. Additional attempts can be made during the week, including the following Saturday, up until the ward meets again to finish up the campaign.

Workers might enjoy some light refreshments while an audit on each envelope is conducted.

If desired, the ward Friends of Scouting Chairman can reassign cards to others or to a team of workers who will continue to try and make contact during the week. Give everyone the opportunity to donate, do not say "No" for anyone.

Additional keys for success:

- 1. The poster of President Monson should be attached to the bishop's office door and on the ward bulletin board.
- 2. A letter, signed by the Bishop, explaining Friends of Scouting, is sent or hand delivered to each household.

- 3. Each of the two Sundays prior to the scheduled campaign the Bishop gives support during church meetings to the values and benefits of Scouting and encourages members of the ward to support the Friends of Scouting drive on the designated date. A similar endorsement is also printed in the bulletin.
- 4. By using these three items it will be easier for you to recruit volunteer helpers and increase donors.

Remember to talk about the New Friends of Scouting recognition Indian war shield patch sets of the scout law. These yearly levels of giving with categories of \$250.00 (bronze medallion) \$500.00 (silver medallion) \$750.00 (gold medallion) may motivate a donor to support more than one scout at the higher level of giving. (See enclosed flyer).

 Make sure to mark the back of the card indicating the desire to be recognized.

Please thank everyone involved,

The Friends of Scouting campaign is the life blood of the Council. Without it we would not be able to accomplish the work of Scouting in our local communities and support the 22,000 LDS youth and 13,000 LDS adult leaders registered in the Grand Teton Council.

### <u>Stake or Zone</u> Friends of Scouting Chairman Job Description Thank you!

- Assume the responsibility for the Stake / Zone Friends of Scouting Campaign and commit to raising the Stakes / Zones Friends of Scouting target amount by giving every household within the Stake boundaries, member as well as non-members a meaningful opportunity to contribute. Please read and become familiar with all job descriptions.
- Support each ward in conducting a Saturday to Saturday one-day campaign with a one-week follow-up and a clean-up campaign if necessary. This could be done on a stake level. Every household should receive a face-to-face visit, along with an understanding of how Scouting is benefiting youth in their community, and be given a meaningful opportunity to donate. Use the President Monson brochure and other then LDS brochure.

- Working through the Bishop, recruit, commit and train the very best ward Friends of Scouting Chairman by December 7<sup>th</sup> 2015 or one month before the Stake scheduled kick-off date. Give extra help and support to the new ward Friends of Scouting chairman.
- Working with the Stake President, attend Stake /Zone Chairman Training (Contact Stake President for date, time and location).
- Conduct Stake Friends of Scouting training and kick-off with each ward's Chairman in January, 2016.
- Submit Manpower Roster to your District Executive listing ward Friends of Scouting Chairmen by December 14th, 2015.
- Enroll yourself at an upper level membership division; suggested minimum is \$125.00 level.
- Make weekly reports to the District Friends of Scouting Chairman.
- Achieve 100% of the Stake/Zone campaign target prior to March 12, 2016. Keep working until the targeted amount is reached and or every household in your Stake/Zone boundaries has a meaningful opportunity to give.
- **NEW this year**. Many wards are utilizing the MLS system to identify and create a mechanism or list of LDS families within the ward boundaries, this will help track every LDS household in your zone or stake. Produce a map of the wards with families names mark each household including other than LDS as to the development of the campaign, that way you will be able to report to your priesthood leader -- with confidence -- that all households in the ward have been contacted and given a meaningful opportunity.
- Remember that it costs \$125.00 per year to provide Scouting to each LDS youth involved in the program.
- All Friends of Scouting contributions stay local in our Council. They do not support the National Organization.
- Need more material's call the Council office at 208-522-5155 or web site tetonscouts.org

### Ward or Unit Friends of Scouting Chairman Job Description Thank you!

- Assume the responsibility for reaching the ward Friends of Scouting Campaign objective.
- Recruit and train enough enrollers to work all the cards there by giving every household a meaningful opportunity to contribute. Keeps the ratio of cards per worker to 5:1 with one card being the worker's own card.
- Attend ward campaign chairman training and become familiar with campaign organization, timetable, and materials. Establish with Stake President your Friends of Scouting target amount.

- **NEW this year**. Many wards are utilizing the MLS system to identify and create a mechanism or list of LDS families within the ward boundaries, this will help track every LDS household in your ward. Produce a map of the ward with families names, mark each household including other than LDS as to the progress of the campaign, that way you will be able to report to your priesthood leader -- with confidence -- that all households in the ward have been contacted and given a meaningful opportunity.
- Working with the Bishop, ward clerk and utilizing the MLS system, print labels for each household in the ward including identifying other than LDS households. After customizing the sample letter mail or hand deliver to every household in the ward 2 weeks before the scheduled kick off date. The letter should announce the date of the ward Friends of Scouting kick-off and when a worker will be coming by to pick up contributions. Please include the President Monson brochure and other then LDS brochure as appropriate to each family. (See sample letters).
- Conduct a Saturday to Saturday one-day campaign with a one-week follow-up and a clean-up campaign if necessary. Every household should receive a face-to-face visit, along with an understanding of how Scouting is benefiting LDS youth in the ward and community, and be given a meaningful opportunity to donate.
- Enroll yourself at an appropriate membership level. Give according to your relative financial ability. Many ward Chairmen support a Scout for a year at \$125 and often sponsor multiple LDS Scouts. Do your best!
- Audit all money, cards and pledges collected during the campaign and turn in all money and all worked cards into the Stake Friends of Scouting Chairman or the District Executive. Utilizing the MLS system compare and update the cards you receive from the BSA Council to your MLS lists adding new households to new cards and updating old information. The goal is to identify and give all households with in the ward boundary a meaningful opportunity to give. Please answer the boxes on the back of each card.
- Make a report to the Stake Friends of Scouting Chairman on the status of the campaign each week.
- Achieve 100 % of the unit goal/fair share/target prior to March 12, 2016.
- All Friends of Scouting contributions stay local in our Council. They do not support the National BSA Organization.

Need more materials? call the Council office at 208-522-5155 or web site (tetonscouts.org) Note: Please turn in all contributions as soon as possible for timely donor recognition and tax purposes.

### <u>Century Club</u> and Beyond Ward Enrollers Job Description

• Attend the training on Friends of Scouting offered by the District or Zone Friends of Scouting Chairman.

- Enroll yourself at an appropriate membership level. Give according to your relative financial ability. Don't give until it hurts, give until it feels good! Many Century Club Unit Enrollers currently give at or above \$125.00. Do your best!
- Identify within the ward, those who have and are willing to give at or above \$100.00.

Note: Cards will have a giving history recorded on them. Please check the back boxes to help with updated information.

- Use the recommended approach. Do not limit the person's ability to give.
- Follow up on any prospects not contacted on the designated date within one week. Audit and turn all money, cards, and pledges in to the ward Friends of Scouting Chairman.
- Make sure every household in your area is contacted face to face.
- New this year. Using a map or other mechanism track these household face to face contacts. This way we will know when everyone has had an opportunity to hear the story of Scouting and give at a recommended level.
- Remember to talk about the New Friends of Scouting recognition Indian war shield patch sets yearly levels of giving with categories of \$250.00 (bronze medallion) \$500.00 (silver medallion) \$750.00 (gold medallion). (See enclosed flyer).
- Remember that it costs \$125.00 per year to provide Scouting to each LDS youth in our Council involved in the program.
- All Friends of Scouting contributions stay local in our Council. They do not support the National BSA Organization.

# **Friends of Scouting** Fact Sheet

Here are a few talking points that should help with your conversations.

- The Friends of Scouting campaign is the life blood of the Council. Without it we would not be able to accomplish the work of Scouting in our communities and support the 22,000 LDS registered youth and approx. 13,000 LDS adult leaders in the Grand Teton Council.
- All Friends of Scouting contributions stay here locally in our Council.
- The Friends of Scouting campaign is accomplished by dedicated volunteers who give every household in the area an opportunity to contribute.
- Friends of Scouting contributions do not support the National BSA operations.
- It costs the Council \$125.00 per year to support an LDS boy and LDS leader in Scouting.

## Scouting in action in our communities

- Scouting for food collected over 400,000 food items to feed needy Eastern Idaho families.
- Eagle projects, rank advancements, and service projects return over \$750,000 to our communities in resources and manpower.
- The Council budget is approved and expenditures controlled by local business, religious and community leaders.
- 36% of the Grand Teton Councils budget is generated by the Friends of Scouting campaign.
- Friends of Scouting help support and maintain our 5 camping facilities.
- Friends of Scouting support all facets of the Scouting programs in our LDS communities.

 Other fund raisers that support our 22,000 LDS youth and 13,000 LDS leaders in scouting include: Annual golf tournament, sporting clay shoot, 2 holiday auctions, tiger ears booth at the Idaho State fair, and the elk antler roundup in Jackson.

Friends of Scouting Saturday to Saturday – One Week Campaign

A letter and brochure should be delivered to every household two weeks before a worker will arrive at each home. This has proven to be a major help in having a successful campaign.

## **Sample Bishop Letter 1**

(Ward Letterhead)

Dear Ward Member:

In 1913, The Church formed an inspired partnership with the Boy Scouts of America. Today, Scouting is in wards nationwide, with nearly half a million youth being blessed with greater character, citizenship, and fitness. As bishop, I ask that you join with me in supporting this year's annual Friends of Scouting campaign – an effort made in wards nationwide under the direction of the First Presidency (Handbook 2, Section 13.6.8).

The Scouting program plays an important role in the Church. Scouting teaches young men to do their duty to God, be prepared for missionary service, and become the leaders of the next generation. Please review the accompanying materials, which speak of "Why Scouting Matters."

It costs only \$125 per Scout each year for the Scouting program to take place in our community. Please consider how you can help this great cause with a donation. Our means differ. Some can give much. Some can give less. All donations are appreciated and helpful. Please be generous, if your means allow – for the need is great to help strengthen the young men of the Church. Please return the enclosed donation card to me or another member of our bishopric by February 1<sup>st</sup> – which will eliminate the need for someone to personally come to your home to invite your participation in this effort.

Thank you for all you do for the leaders of the next generation. We are involved in a great work!

Faithfully yours,

[signature]

[NAME], Bishop

Encl: "LDS Brochure"

## **Sample Bishop Letter 2**

(Ward Letterhead)

Dear Friend of Scouting;

Scouting takes a lot of dedicated volunteers, staff, time and resources to make a well-planned valuesbased program happen for the youth in our community. In the LDS church Scouting has been the official activity arm of the Aaronic Priesthood for 100 years. With your help Scouting will continue to deliver a great character-building program to our youth today and in the future.

The week of \_\_\_\_\_\_ we will be visiting our neighborhood asking for your financial support of this wonderful program. Our major push will be on \_\_\_\_\_\_ between \_\_\_\_\_\_p.m. It takes over \$125 per year to provide the Scouting program for one boy. If you could contribute this amount, that would be outstanding; however, donation of all amounts are valuable and your generosity is appreciated.

When the Friends of Scouting volunteer comes to your door, he should have a pledge card with your name on it. Please fill out the amount that you want to pledge, and either pay the pledge amount at that time or circle one of the convenient billing options. Checks should be made out to **BSA** or the **Grand Teton Council**. The volunteer will be able to give you a receipt for your tax-deductible donation.

As a Bishopric, we are grateful for your support, not only in Scouting, but in all other areas of our ward activity. May Heavenly Father continue to bless you in all of your righteous endeavors.

Sincerely,

Ward Bishopric

## **Sample Bishop Letter 3**

Ward Letter head

Dear:

The First Presidency of the Church in 1913 officially accepted the Boy Scouts of America as the activity arm of the Aaronic Priesthood. Since that time they have continued to reaffirm the relationship with the BSA. They recognized that the ideals of Scouting reinforce the principles of truth taught to our young men in the Aaronic Priesthood program.

We as a Bishopric fully support the decisions of the First Presidency. We are blessed with good leaders who devote much time and personal expense to see that this program is carried out in a manner that blesses the lives of our young men. We are grateful for their support.

The month of February has been designated for the annual Grand Teton Council Friends of Scouting drive in which we as a ward unit are asked to raise our fair share to support the local council programs. These funds are used to provide a wide range of services. This includes training and recognition awards for the boys, summer camp facilities, training materials for adult leaders, a professionally trained staff that works full time for the council on our behalf, and many other support services.

In reviewing our ward fair share amount, we are asking you to contribute the sum of <u>\$125.00.</u>to support a boy for a year. If another amount would meet your circumstances more appropriately, we appreciate whatever you feel you can give. Your contribution is entirely voluntary. Your check should be made out to the Grand Teton Council, Boy Scouts of America. Designated ward members will be calling on you the afternoon or evening of \_\_\_\_\_\_\_ to receive your contribution.

As a Bishopric, we are grateful for your support, not only in Scouting, but in all other areas or our ward activity. May God bless you in all your righteous endeavors.

Sincerely,

Your Ward Bishopric or Stake Presidency

### FOS Door Approach for the Family Campaign Worker

This has been designed to help each worker become better prepared as he visits the prospects he is assigned to. In your own words say...

"Mr. or Mrs. \_\_\_\_\_\_, I am here today representing the Boy Scouts of America. As you may be aware, the BSA is one of the greatest programs for positively affecting the lives of our young men.

Annually, key volunteers of the Grand Teton Council, run a Friends of Scouting Campaign to allow the friends and families of Scouting an opportunity to financially support the general operating needs of the Council. It costs about \$125 to sustain one boy in our Council for one year. (This is less than half the national average.) Would you support one or more boys by making a tax deductible contribution to Scouting?"

- If <u>ves</u> accept cash or check fill out card leave receipt leave an information card say thank you and leave.
- Questions Use the FOS handout in your kit to provide additional information about the Council and to answer questions.
- If the family feels they cannot afford to support one or more boys, let them know that we will gladly accept any amount.
- ▶ If no politely thank them for their time leave an information card and leave.

#### Guidelines

- 1. <u>BE POSITIVE IN YOUR APPROACH</u>. The Grand Teton Council currently serves approx. 50% of all the available boys (ages 8 to 18) in the Council area (over 22,000 young men).
- 2. Try to encourage families to support at least one boy for \$125. A family may want to support one or more boys. (We will gladly accept any amount)
- 3. Checks should be made payable to Grand Teton Council, or BSA".

- 4. Call back on prospects if no one is home; please do not leave the card.
- 5. Keep to the schedule, follow the plan, and call your finance chairman if you need help.
- 6. We appreciate your willingness to work with us in this important assignment. THANK YOU!

## **Another Friends of Scouting Door Approach**

This information has been designed to help each worker become better prepared as he visits the potential donors he has been assigned. In his or her own words say....

"Hello Mr. or Mrs. \_\_\_\_\_\_, I am here today representing the Boy Scouts on our Friends of Scouting drive. The money that we raise stays here locally to help financially support the general operating needs of the Council. It cost a little more than \$125 to sustain one boy in our Council for a year. (This is less than half of the national average.) Would you be able to join me in supporting one or more boys for one year? Payments can be spread out over the year if that is helpful."

- If YES accept the cash, check, credit card or pledged amount. Fill out the card and leave the receipt stub with them. Checks can be made out to <u>BSA</u> or <u>Grand Teton Council</u>.
- If they have questions, do your best to answer them. Most of the questions should be answered with the information card that you will leave with them.
- If the family feels they cannot support one boy, let them know that any amount is appreciated and is helpful to the success of Scouting.
- If NO politely thank them for their time and leave an information card with them.
- If they want to think about it, <u>do not leave the pledge card with them</u>, leave the information card and tell them that someone will be in contact with them later in the week.

### Sample Bulletin Announcement

The values of Scouting have been taught in Scout meetings and campouts in the LDS Church for 100 years. Values such as doing a good turn daily, doing your duty to God and country, being trustworthy, loyal, helpful.... Scouting values are about families working together with Scout leaders building skills, character and self-esteem.

President Thomas S. Monson said, "I have pondered the thought, 'How many boys have had their lives blessed – even saved – by the Scout movement begun by Baden-Powell?'.... Scouting teaches boys how to live, not merely how to make a living."

Aaronic Priesthood – Scouting Broadcast, May 12, 2007

Our ward will be conducting our Friends of Scouting drive on \_\_\_\_\_\_ between \_\_\_\_\_p.m. A representative will come to your door asking for your support and donation. It costs just over \$125

dollars to support one boy for one year. Please be as generous as you can, depending on your situation. When we change one youth's life for the better, it helps us all.

## *If you are new to the campaign these hints maybe helpful. Accomplishing the Task – Working with Ward Leadership*

One of the most frustrating assignments associated with Friends of Scouting is getting the campaign done in a timely manner. The following steps will help alleviate this frustration.

- 1. Be unified
  - a. Understand the plan
  - b. Coordinate the calendars
- 2. Communicate
  - a. Create successful expectations
  - b. Put FOS dates in the upcoming Stake calendar
  - c. Hold the kick-off training meeting
  - d. Openly discuss frustrations
  - e. Seek simple solutions to problems
  - f. Involve the Bishop he needs to know what is going on
- 3. Follow up
  - a. Phone calls
  - b. E-mails
  - c. Reminders at other meetings
- 4. Follow the plan
  - a. Read it
  - b. Teach it
  - c. Follow it
  - d. Expect positive results
- 5. Ownership
  - a. The stake presidency needs to be involved. The Stake President needs to be briefed on challenging situations.

- b. With the ward campaign, the Chartered Representative should remain in charge, or be directly involved. Every card needs to be worked. This means that the person is contacted and is given the opportunity to donate.
- c. One person cannot do the job there needs to be many hands involved, but those with "keys" need to be responsible.
- d. All Friends of Scouting funds should be promptly given to a council service center or designated district representative within 24 hours of being collected.

### Success Will Happen!

Your Friends of Scouting campaign WILL be complete in one week or less by following this method.

## **Statements by President Monson about Scouting**



"A Century of Honor" October 2013

In addition to his other service to youth, President Thomas S. Monson has been a lifelong friend of the Boy Scouts of America, which has for nearly a century served as an activity arm of the Aaronic Priesthood in the United States, the United Kingdom, Canada, South Africa, and other countries such as the Philippines and Taiwan.

#### LDS.org web-site December 3, 2015

It is impossible to measure the great good that has come from Scouting during the last century, President Monson says. "Skills have been learned, values have been established, good deeds have been done, and lives have been enriched. Scouting skills have also saved lives."

Noting that he has served on the National Executive Board of the Boy Scouts of America for more than 40 years, President Monson says, "I believe in the power of Scouting to bless and enrich lives for good."

President Thomas S Monson

A Century of Honor – October 2013

"If ever there were a time when the principles of Scouting were vitally needed—that time is now,"

#### President Thomas S Monson

November 1991 Ensign.

"I pondered the thought, 'How many boys have had their lives blessed – even saved – by the Scout movement begun by Baden-Powell?' Unlike others memorialized within the walls of Westminster Abbey, Baden-Powell had neither sailed the stormy seas of glory nor founded empires of worldly wealth. Rather, he was a builder of boys – one who taught them well how to run and win the race of life. Every boy blessed by Scouting adopts the motto "Be Prepared." He subscribes to the slogan "Do a Good Turn Daily." Scouting provides proficiency badges to encourage skills and personal endeavor. Scouting teaches boys how to live, not merely how to make a living."

President Thomas S Monson

Aaronic Priesthood – Scouting Broadcast, May 12, 2007

"Impossible to measure is the great good which has come from this organization during the past century....I believe in Scouting. I believe in the goals of the organization. I believe in the power of Scouting to bless and enrich lives for good."

- President Thomas S Monson

Ensign June 2012

On May 20, 2015 Elder Jeffrey R. Holland was elected as a member of the Boy Scouts of America National Executive Board during the BSA's National Annual Meeting.



Photo courtesy of Nettie Francis.

Elder Holland attended the meetings during the week and also spoke at a closing reception.

"A Scout is trustworthy, loyal, helpful, friendly, courteous, kind, obedient, cheerful, thrifty, brave, clean, and reverent," recited Elder Holland. "The Scout Law is a pretty impressive description of what a religious life ought to be. Somewhere, someone—a Scoutmaster or a parent or a Primary teacher or a bishop or someone—came through for that young man. ...

"I'm eternally optimistic. For me the glass isn't just half full, it's flowing over the top. A Scout is cheerful. These are sobering moments, but we'll work our way through whatever difficulties come. Good will prevail; truth will triumph and bless the lives of young men in generations to come."

Elder Holland concluded the reception by thanking the Scouting leaders in attendance.

"This whole conference represents among the very best people who give civic service in the nation. There's something very special about the Latter-day Saints who serve in the Boy Scouts of America. I say 'thank you' and I mean it. You're not taken for granted. Your service is recognized and appreciated. Take that message of gratitude back to the councils and wards and stakes and troops and units where you serve."

"We have a lot of work ahead of us," Elder Holland said. "We need to pray. We are at a difficult moment in the nation's history where wonderful institutions like the BSA, and supporting organizations like the Church, will need to be brave, clean, and reverent. We're going to need God's help, but we'll have it. The BSA will need God's help, but they're entitled to it. Church leaders need God's help, and we'll have it.

His election to the board is significant in that Elder Holland is the fourth member of the Quorum of the Twelve Apostles to receive this appointment.

Brother Stephen W. Owen, recently sustained Young Men general president, was also elected to the board, replacing David L. Beck, former Young Men president. Sister Rosemary M. Wixom, Primary general president, serves on the National Executive Board as well.